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IDENTIFYING PREDICTORS OF INTENTION TO USE HOME ENERGY MANAGEMENT SYSTEMS (HEMS) IN THE UK

Dr Chris Jones¹ & Dr Colin Whittle²

¹University of Sheffield, ²Cardiff University

c.r.jones@shef.ac.uk / @CRJonesPsych

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STRIKING A BALANCE

Aim of research:

- To investigate householder perceptions HEMS as a means of DSM.

Peak loads are a problem

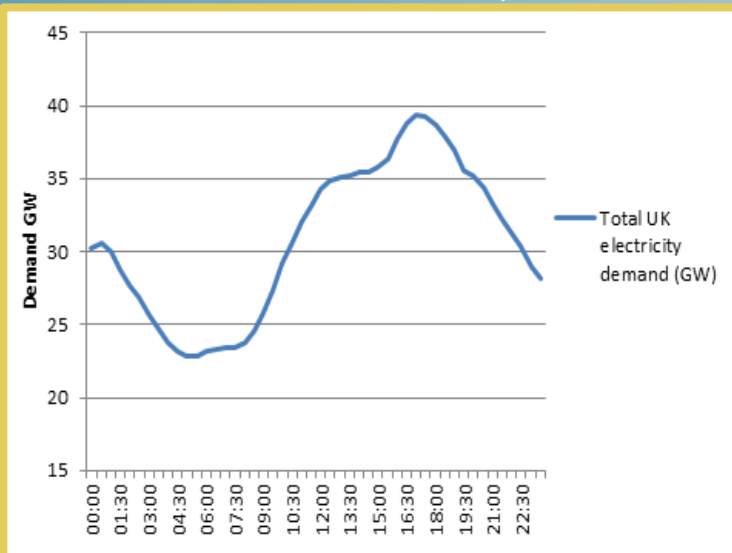
- Need to ramp generation up and down to meet with demand.

One solution is demand side management (DSM)

- Attempt to reduce level of consumption
- Load shift to ‘clip’ peaks and ‘fill in’ troughs.

DSM can be facilitated by smart technology

- HEMS help people to visualise, monitor and manage their gas and electricity use.
- Consumers -> Co-shapers



Home Energy Manager

The central nervous system for the net zero energy home helps homeowners optimize energy consumption.



Solar Photovoltaic

3 kW to 4 kW solar array on the roof to meet energy requirements of the home.

Small Wind

Supplementary renewable generation.



Smart Meter

A communication gateway between the Smart Grid and the home.



Geothermal Heat Pumps

Reduces HVAC and water heating energy requirements by 30%.

GE Heat Pump Water Heater

Uses less than half the energy of a conventional electric water heater.



Demand Response Appliances

High efficiency Energy Star Appliances shed load from the grid and help consumers save money during peak demand.

Energy Storage

Battery storage for backup power and peak loads.

GE Water Filtration

Filters, conditions and monitors home water usage.

Energy Efficient Lighting

High efficiency CFL, LED and OLED lighting.

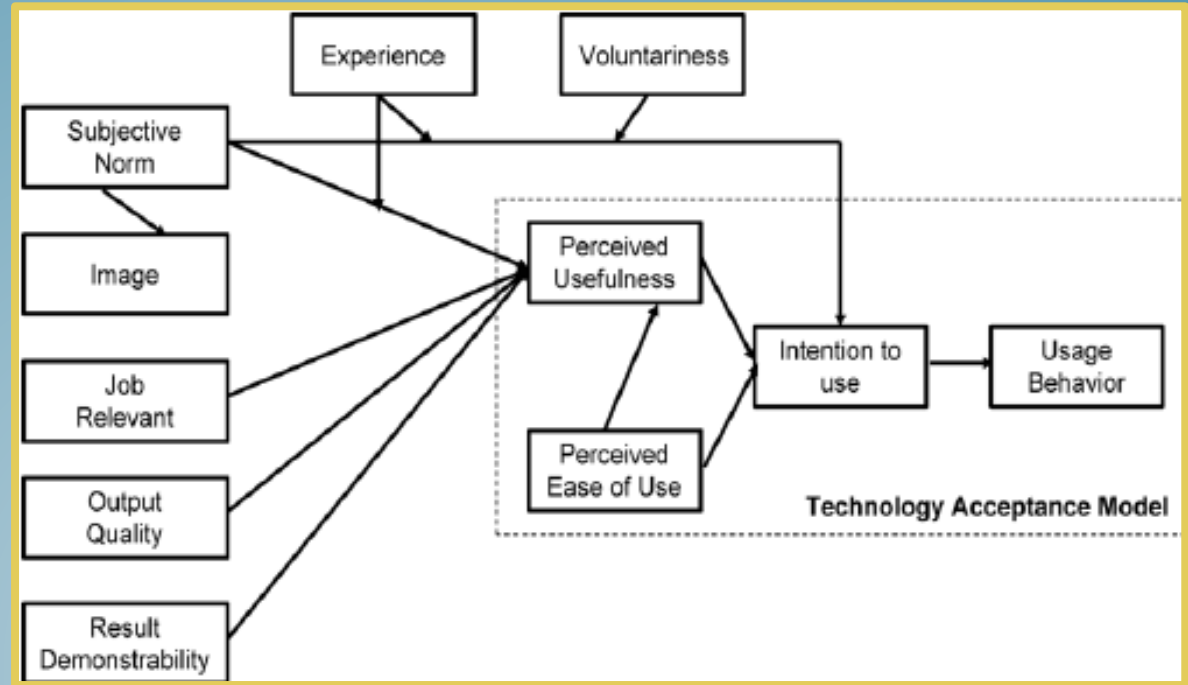


imagination at work



PUBLIC ACCEPTANCE

- *Intended aims of HEMS require 'buy in' from householders.*
- *The TAM2 is a key model of technology acceptance.*
- *Empowerment is also key*



Additional instrumental factors ('Cuprinol' factor)

- *Result demonstrability, output quality, job relevance*

Additional social factors ('Badge of honour' factor)

- *Voluntariness, subjective norms, image*

Goal internalisation, perceived confidence, perceived control (Menon, 2001)



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METHODS

- Opportunity sample of Uni staff and students + Twitter & Facebook
- **Condn 1 (N = 110)**
 - **Reduce consumption**
- **Condn 2 (N = 107)**
 - **Load shifting**

Information Choice Questionnaire (ICQ)

Piloting

- 12 x experts in smart grid technologies validate info.
- 12 x lay-people check readability/understandability

Measures

1. Intention to use a HEMS
2. Attitudes towards HEMS use
3. PEOU, PU & Extd. TAM variables
4. Psychological Empowerment
5. Environmental Citizenship
6. Environmental Concern (NEP)



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RESULTS

HEMS PERCEPTIONS

Key findings

- Perceptions of HEMS are generally positive.
- People disagree that use of HEMS will increase their social standing.
- People uncertain of what is socially expected of them re: use of HEMS.

TAM2 variable	Demand Redn Mean (SD)	Load Shift Mean (SD)
Intention to use	5.60 (1.44)	5.51 (1.58)
PU	5.45 (1.33)	5.27 (1.46)
PEOU	5.33 (1.07)	5.08 (1.16)
Voluntariness	5.25 (1.12)	4.67 (1.22)
Image	2.55 (1.25)	2.74 (1.31)
Home relevance	5.00 (1.35)	4.75 (1.69)
Output equity	5.15 (1.14)	4.87 (1.43)
Result demonstrability	5.38 (0.91)	5.27 (1.10)
Subjective norm	4.08 (1.40)	4.00 (1.39)
Attitude toward use	5.87 (1.16)	5.64 (1.43)

T-tests vs. scale midpoint = 4.00

Green = significant positive; Red = significant negative; Amber = n.s. deviation



RESULTS
REDUCE CONSUMPTION

Modal Participant

- 26-29 years old
- University degree
- Own terraced house

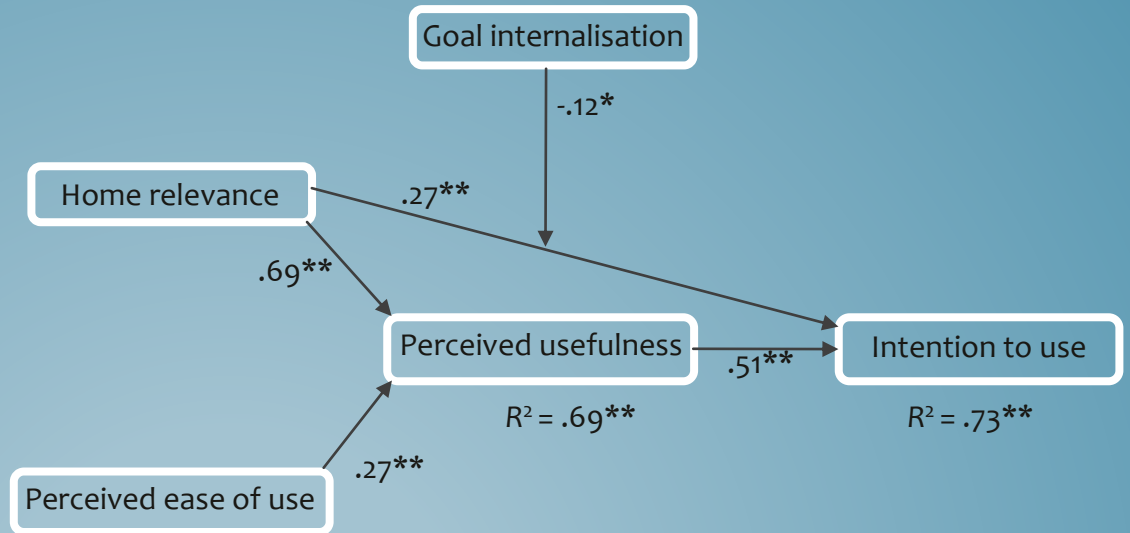
High goal internalisation

High competence

Low control of others

High environ. citizenship

High environ. concern



Goal Internalisation (SD)	β	SE	p	Lower level CI	Upper level CI
- 1.00	.38	.10	.00	.18	.59
.00	.26	.09	.00	.10	.43
+ 1.00	.14	.10	.14	-.05	.33

Confidence intervals (CI) and Standard Error (SE) estimated from a bias-corrected bootstrap sample of 10,000. N.B. As the variables have been standardised, their mean values are 0. β = standardised coefficient.

**Key findings: (1) Basic TAM + Home relevance = good model
(2) Goal internalisation reduces relevance of home relevance!**



RESULTS

LOAD SHIFTING

Modal Participant

- 38-41 years old
- Doctoral degree
- Own semi-det. house

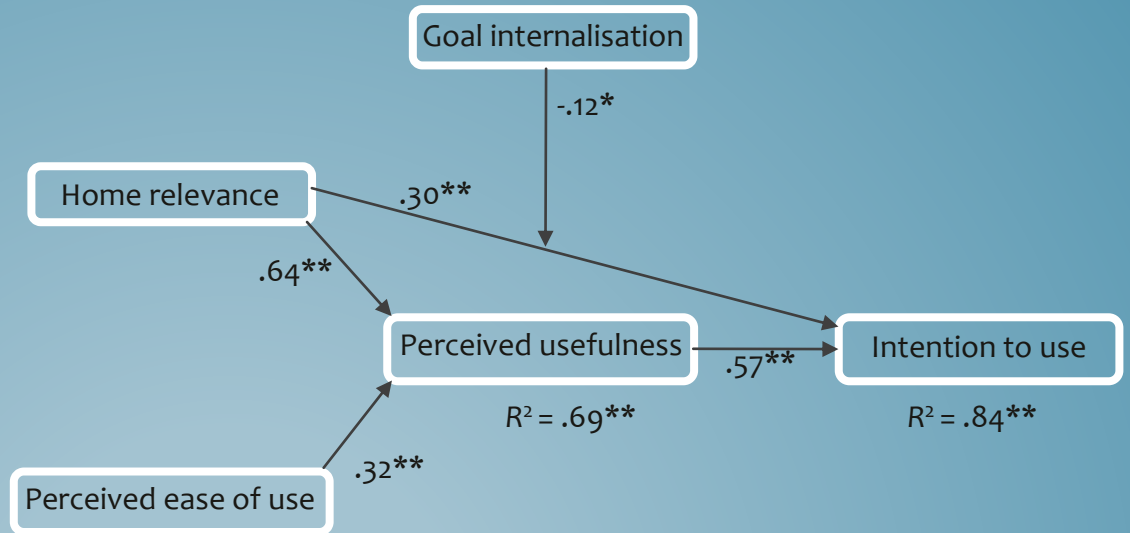
High goal internalisation

High competence

Low control of others

High environ. citizenship

High environ. concern



Goal Internalisation (SD)	β	SE	p	Lower level CI	Upper level CI
- 1.00	.41	.07	.00	.27	.55
.00	.30	.06	.00	.17	.42
+ 1.00	.18	.08	.02	.03	.33

Confidence intervals (CI) and Standard Error (SE) estimated from a bias-corrected bootstrap sample of 10,000. N.B. As the variables have been standardised, their mean values are 0. β = standardised coefficient.

Key findings: (1) Basic TAM + Home relevance = good model
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DISCUSSION

Key aim

- Study public perception of HEMS

Key findings

- Perception is positive.
- TAM is good model.
- Pragmatism rules OK...
- ... national goals can alter this.

Limitations and future directions

- Self-selected, opportunity sample affects generalizability of the findings.
- Opinions likely to be biased by ICQ information.
- Is hypothetical study context reflective of real world intention to use?
 - e.g. people did not interact with tech., we did not talk about cost.
 - Are intentions predictive of behaviours?
- How will 'social expectations' around HEMS use affect intentions to use?
 - Image and subjective norms



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**THANK YOU
FOR
LISTENING.**

c.r.jones@shef.ac.uk
@CRJonesPsych

WhittleC1@Cardiff.ac.uk

c.r.jones@surrey.ac.uk
(from Sept. 2017)

Selected References

HEMS

- *Beaudin & Zareipour (2015). Renewable and Sustainable Energy Reviews, 45, 318-335.*

ICQ

- *de Best-Waldhober et al. (2009). Energy Procedia, 1, 4795-4802.*

TAM

- *Venkatesh & Davis (2000). Management Science, 46, 186-204.*

DSM

- *Spence et al. (2015). Nature Climate Change, 5, 550-554.*
- *Warren (2014). Renewable and Sustainable Energy Reviews, 29, 941-951.*

Psychological Empowerment

- *Menon (2001). Applied Psychology, 50, 153-180.*



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CONCLUSIONS

Conclusion

- Energy security attitudes are multi-faceted.
- Cross-national differences.
- Pro-culturalism poor predictor.
- Pro-environ. good predictor.
- Findings need validation.

1. **Small, opportunity sample**
 - Need larger, more representative samples to check generalizability.
2. **Investigating actual cultural differences**
 - National cultural values affect pro-environmental values, what about energy security attitudes?
3. **Dependent variable**
 - Is a 6-item scale adequate if you dissect it?
4. **Pro-environmental orientation**
 - NEP would appear to have issues as measure of pro-environmental orientation. Can we employ/develop a better measure?